

Intern Account Manager - Global Amsterdam

Are you looking for an internship in an international organization? Then Atradius is looking for you! We are looking for an intern at our Global department.

It is a challenging place to learn. You will be dealing with colleagues worldwide and with customers with very special needs from many different cultures. The New Markets unit is a commercial unit that focuses its attention on expanding our presence in other markets, such as Asia. In many markets, our New Markets unit works with local partners. The operations with these partners and the diverse locations are an interesting challenge.

Description

As intern you will be learning in the account management team. We are looking for an enthusiastic student who fits into our team with good team spirit, problem solving and analytical skills and positive hands-on attitude. Given the international nature of this function written and spoken English is a prerequisite.

Your tasks will be:

- Managing an existing client portfolio within an account team;
- Pro-actively approaching customers, prospects and brokers;
- Delivering optimal level of service to customers both verbally (mostly over phone) and in writing;
- Working with a Sales Plan and/or Customer Account plan;
- Daily contact with other Atradius units;
- Maintaining the commercial broker contact;
- Providing administrative support within the account team;
- Being a point of contact for our customers in all areas;
- Creating reports for customers, analyzing information and working with Atradius online tools.

Experience intern

“It has been a pleasure participating in an international, flexible and pro-active department with warm-hearted colleagues, where I have had the opportunity to acquire professional experience and evolve my personal development.”

Our organization

Atradius provides trade credit insurance, surety and collections services worldwide through a strategic presence in 50 countries. Atradius has access to credit information on 200 million companies worldwide. Its credit insurance, bonding and collections products help protect companies throughout the world from payment risks associated with selling products and services on trade credit.

What we offer

A nice and challenging environment to learn in an international, dynamic and informal culture. We find it important to give the opportunity to the student to learn and grow in their experience. Next to that you will receive an allowance every month.



Contactperson

Interested? Please send your CV and motivation to jobsnl@atradius.com, t.a.v. Paul van Rossen, Senior Manager.